



## Government Relations

Through our long history of involvement in political affairs, both as participants and shapers of the process itself, Lathrop GPM has earned respect and relationships with elected and appointed officials at all levels of government.

What separates us from other governmental relations firms is, first, we truly understand your issues because we serve side-by-side with you in civic organizations. Second, you benefit from our history steeped in politics. We understand the process and therefore how to work most effectively for your company and how to avoid wasting your valuable time and money.

Our attorneys have long-standing relationships on the Hill and the creativity to solve your problems. Moreover, Lathrop GPM is one of only a few firms to offer access to an experienced government relations coordinator who tracks issues that impact our clients, facilitates strategic solutions, and assists clients to participate in the decision-making process. Together, we work with you - and the various agencies important to your business - to provide consultation, strategic planning, advocacy, and solutions on any issue.

Clients also rely on us for advice and representation on government procurement matters. We represent clients in all aspects of contracting with or obtaining grants including systems issues, rights in technical data, construction claims, environmental matters, telecommunications, military applications, transportation and many other contracting activities.